

Message Text

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PAGE 01 CAIRO 01569 111509Z

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ACTION NEA-09

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TO SECSTATE WASHDC 2056

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UNCLAS CAIRO 1569

E.O. 11652: N/A

TAGS: BGEN, EG

SUBJECT: COMMERCIAL ASSISTANCE

REFERENCE: STATE 027231

1. RE INQUIRY BY BALLAGH AND THRALL, CERTIFICATIONS

REQUESTED BY GOE AUTHORITIES PROBABLY RELATE TO DESIGNATION
OF REPRESENTATIVE RATHER THAN BONA FIDES AS SUBSIDIARY
OF AN AMERICAN FIRM. AS NORMAL PRACTICE, GOE REQUIRES
REPRESENTATIVE TO HAVE NOTARIZED LETTER ON COMPANY
STATIONERY INDICATING SUCH STATUS. THIS NOTARIZED LETTER
MUST BE ACCCOMPANIED BY A STATE GOVERNMENT CERTIFICATION
OF VALIDITY OF NOTARIZATION. IN TURN, THE SEAL OF THE
STATE GOVERNMENT MUST BE AUTHENTICATED BY DEPT. OF STATE.
AFTER THESE PROCEDURES ARE COMPLETED, EGYPTIAN EMBASSY IN
WASHINGTON WILL CERTIFY SEAL OF DEPT OF STATE.

2. ALTHOUGH THIS PROCEDURE APPEARS CUMBERSOME, IT IS

NECESSARY IN THREE TYPES OF SITUATIONS: (A) FOR A REPRE-
SENTATIVE TO SIGN A CONTRACT WITH THE GOE; (B) TO DESIGNATE
AN EGYPTIAN REPRESENTATIVE; AND, (C) AS A PART OF FORMALITIES
IN DESIGNATING A NON-EGYPTIAN COMPANY REPRESENTATIVE
RESIDENT IN CAIRO. IN LAST CASE, COMPANY WILL HAVE TO
MAKE AN INITIAL TRANSFER OF HARD CURRENCY INTO EGYPTIAN
POUNDS THROUGH A LOCAL BANK AT OFFICIAL RATE TO COVER
COMPANY EXPENSES. WITH DULY NOTARIZED LETTER OF DESIGNATION
AS A REPRESENTATIVE AND DOCUMENTS SHOWING CURRENCY TRANSFER,
NON-EGYPTIAN COMPANY REPRESENTATIVE CAN GET RESIDENT
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PAGE 02 CAIRO 01569 111509Z

PERMISSION AND A MULTIPLE ENTRY VISA INTO EGYPT. FOR TAX

REASONS, NON-EGYPTIAN FOREIGN COMPANY REPRESENTATIVE SHOULD
NOT CONCLUDE ANY BUSINESS TRANSACTIONS IN EGYPT DIRECTLY,
I.E. A TRANSACTION WOULD BE BETWEEN PARENT COMPANY OUTSIDE
EGYPT AND EGYPTIAN FIRM OR GOVERNMENT ENTITY.

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